

SPONSORSHIP & ADVERTISING

2024 CALENDAR EDITION



LAUGHLIN AIR FORCE BASE



HOME OF FLY, FIGHT, WIN

Dear Community Member,

Laughlin Air Force Base (AFB) hosts numerous events that promote morale and enhance the quality of life for attendees. These events offer sponsors and advertisers multiple opportunities to achieve recognition, awareness, and brand loyalty among families, participants, and spectators from both Laughlin AFB and the surrounding community.

As Laughlin's Commercial Sponsorship Coordinator, I invite you to partner with us and take your company's advertising to the next level. Promoting your products and/or services on Laughlin AFB will place you ahead of your competitors by allowing direct engagement with our base populous of 6,165 people. Our sponsorship packages and advertising rates allow you to reach your target market in creative ways that produce real results. At events, sponsors are encouraged to engage with the community and demonstrate their products. If going to events is not feasible, our advertising options on base are numerous and effective.

When you decide to partner with Laughlin AFB, we discuss your unique objectives and tailor our services to your needs and priorities. I look forward to your participation in making positive and lasting impressions on the members and families of Laughlin AFB.

Reach out at any time via 47svs.marketing@us.af.mil.

Sincerely,
Kristi Garcia
Commercial Sponsorship Coordinator

LAUGHLIN AIR FORCE BASE

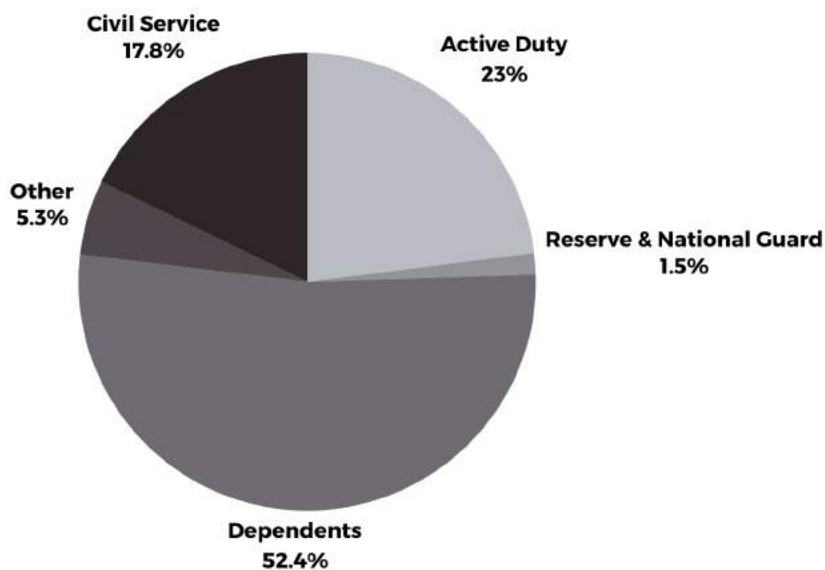
MISSION

Laughlin's mission is to train and develop the finest military pilots. Since the first Undergraduate Pilot Training class in the mid-1950s, silver wings have been pinned on nearly 21,000 pilots.

DEMOGRAPHICS

**Laughlin AFB
Personnel: 6,165***

*Demographics provided by Laughlin AFB
Snapshot October, 2021



ECONOMIC IMPACT

Since its origin, Laughlin has become the largest pilot training base in the United States Air Force. In 2019, Laughlin's impact on the Southwest Texas economy equaled \$2 billion (according to the Texas Comptroller) and directly employed 4,000 individuals.

FORCE SUPPORT SQUADRON

The 47th Force Support Squadron (FSS) does everything from military IDs to buffalo wings. FSS is responsible for all quality of life operations on Laughlin AFB. We manage \$5.4 million in business operations/assets and provide services like administration, casualty support, military and civilian personnel, education and training services, family support, professional military education, and wing mentoring. Events are planned and executed to support overall military readiness, productivity, and morale. These events enhance the quality of life for Air Force members, their families, and those with base access. They are essential for the overall mental and physical well-being of Laughlin AFB.

The sponsorship program supports the following FSS facilities:

Southwinds Marina
Auto Craft Center
Cactus Lanes Bowling
Club XL
Desert Oaks Golf Course
Arts & Crafts

Losano Fitness Center
Outdoor Recreation
Child Development Center
Youth Center
Friendship Pool
Laughlin Library

COMMERCIAL SPONSORSHIP

WHAT?

Commercial sponsorship is monetary and/or in-kind support given to the 47th Force Support Squadron (FSS) to enhance an event. In return, sponsors receive access to exclusive benefits such as public recognition or face-to-face interaction with potential customers.

POTENTIAL BENEFITS



PRINT ADS



DIGITAL ADS



BANNERS



SOCIAL MEDIA



RECOGNITION



EVENT SPACE



LAUGHLINFSS.COM

BECOME A SPONSOR

STEPS

1

CHOOSE YOUR EVENT

Select FSS event(s) you are interested in sponsoring and contact sponsorship coordinator.

47svs.marketing@us.af.mil

2

SPONSORSHIP TYPE

Select type of sponsorship and the amount offered. Example: monetary or in-kind items that benefit the event.

3

REVIEW & SIGN AGREEMENT

You will receive an agreement: please review and notify us of desired changes. After approval from our legal team, please sign and return agreement.

4

FINAL APPROVAL

47th Force Support Squadron's Commander will approve the agreement in approximately 2-3 weeks. Please contact the sponsorship coordinator anytime for more information.

2024 EVENT CATALOG

For the full event list, please email 47svs.marketing@us.af.mil.

EVENT	DATE*	HOST	DESCRIPTION
CRUISES	JANUARY MARCH MAY	Marina	Embark on boat tours with Junior Airmen, Families, and Friends, setting sail into the waters for a memorable adventure together.
ANNUAL BIG GAME WATCH PARTY	FEBRUARY	Club XL	The traditional NFL Sunday Super Bowl game will be broadcasted for viewing.
HOLIDAY FUN RUNS	FEBRUARY MAY NOVEMBER	Losano Fitness Center Youth Center	Run a virtual 5K or 10K to celebrate Valentine's Day, America's Armed Forces Kids Run or Thanksgiving & win themed prizes.
SAINT PATTY'S PALOOZA	MARCH	Club XL	Saint Patrick's Palooza offers a delightful way to enjoy the holiday with delicious food and refreshing drinks.
SPRING FAMILY DAY	MARCH	Youth Center	Egg hunts, bike-decorating contests, food, & more! This event is open to all families.
HEALTH EXPO	MAY	Losano Fitness Center	This occasion will showcase various wellness services offered to the local community.
SUMMER POOL PARTIES	MAY JULY SEPTEMBER	Outdoor Recreation Youth Center	Beat the summer heat with the various pool parties! Support the summer's most anticipated events.
BOWLING SERIES	AUGUST OCTOBER DECEMBER	Cactus Lane Bowling Center	Show your backing for bowling occasions like Bowler Appreciation Day, the Halloween Bowl Special, and Pancakes with Santa.
TRUNK 'N TREAT	OCTOBER	Youth Center	Children can enjoy trick-or-treating from decorated trunks and other Halloween-themed activities.
DINNER WITH SANTA & BASE TREE LIGHTING	DECEMBER	Club XL	Following the official tree lighting ceremony at the base Chapel, friends & family will gather at Club XL for dinner & pictures with Santa Claus.
THEME PARTY EVENTS	TBD	Club XL	Laughlin loves themed events like Western Party, EDM, and 80's rock nights. These gatherings are always a big success!
BINGO PROGRAM	YEAR LONG	Club XL	The Bingo Series comprises multiple games, and prizes will be given to the winners.
LIBRARY SERIES	YEAR LONG	Library	Support library programs such as Adult Crafts, Spooky Tales, Summer reading program, and more!

Event names and dates are subject to change.

EVENT PICTURES



TRUNK-N-TREAT

Our Trunk-N-Treat event attracted over 150 participants who had the chance to visit creatively decorated trunks and receive Halloween treats!



HEALTH EXPO

Fitness enthusiasts assembled at the Health Expo, connecting with local community members to explore wellness services available in the area.



BACK TO SCHOOL BASH

More than 170 individuals came together to enjoy the Back-to-School Bash, filled with prizes, school supplies, and unforgettable memories!

Event names and dates are subject to change.

EVENT PICTURES



ADULT PROM

Adult Prom promises an incredible evening filled with friends, photos, cherished memories, delicious food, and refreshing drinks!



80'S ROCK THE BLOCK

"80's Rock the Block" is a delightful journey into vibrant decades, featuring lively colors, fantastic music, and loads of fun!



SUMMER READING PROGRAM

The Library hosts the Summer Reading Program, treating all readers to food and drinks while the staff announces prizes for the winners!

Event names and dates are subject to change.

ADVERTISING

Commercial advertising is available throughout the following FSS facilities: Military & Family Readiness Center, Auto Craft Center, Cactus Lanes Bowling Center, Club XL, Desert Oaks Golf Course, Education & Training Center, Fit Bar, Losano Fitness Center, Arts & Crafts, Library, Mail Center, Southwinds Marina, Marketing Office, Outdoor Recreation, Silver Wings, Youth Center.



WHAT TO PROMOTE

Raise awareness of a class, job opening, upcoming deadline, business services, grand opening, and more.



SPONSOR BENEFITS

Any form of advertisement can be substituted as a sponsor benefit. We are flexible in providing ideal opportunities for all businesses.



QUESTIONS OR IDEAS

Reach out to 47svs.marketing@us.af.mil to learn more or brainstorm a unique advertisement campaigns!

ADVERTISING RATES

FLAT SCREENS:



Bowling, Fitness, & Library.....\$100/month
All Facilities.....\$250/month

Airman & Family Readiness Center, Auto Craft Center, Cactus Lanes Bowling Center, Club XL, Desert Oaks Golf Course, Education & Training Center, Losano Fitness Center, Library, Mail Center, Southwinds Marina, Print Shop, Outdoor Recreation.



8,400 individuals
view 24 screens

BANNER PLACEMENT:



Up to 3ft x 6ft advertisement.....\$175/month

Must be provided by advertiser.
Call for placement details.



varies by location

WEB AD:



1056 x 816 pixel advertisement.....\$75/month

Must be provided by advertiser.
Call for placement details.



6,000+ monthly
page views

FSS MAGAZINE:



5.5" x 3" advertisement.....\$300/quarterly

Must be provided by advertiser.
Advertisement design available for an additional fee.



Quarterly 1200 printed
1200 social media views
400 website file clicks

BATHROOM FLYER:



3.5" x 2.5" advertisement.....\$50/month

Must be provided by advertiser.
Advertisement design available for an additional fee.



170 printed
42 restrooms

MARQUEE:



Weekly.....\$25

Monthly.....\$75



30,000 monthly
views

NEWCOMERS ORIENTATION:



4.25" x 5.5" advertisement.....\$25/month

Two branded items per attendee.....\$50/month

Must be provided by advertiser.
Call for details.



80 monthly attendees
100 website clicks

ABOUT FSS MARKETING

As a Marketing office, our goal is to create awareness of the events and offerings the Force Support Squadron provides our Airmen and their families. We create all event advertisements, posters, brochures, Newcomers Packets, the quarterly magazine, bathroom flyers, and more. We manage @LaughlinFSS on Facebook and Instagram and update LaughlinFSS.com. We also garner sponsorship money to improve FSS events and advertising to fund non-appropriated expenditures, like labor or facility enhancement.

Our graphic design skills and printing equipment are available to all with base access. We print posters, large photos, business cards, cardstock, plus we offer services like lamination, and the \$20 Cockpit Poster study guides.

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Laughlin Air Force Base, Texas 78843**

**(830) 298-5826
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Facebook & Instagram:
@LaughlinFSS
LaughlinFSS.com**

This is a solicitation for commercial sponsorship by a Non-appropriated Fund Instrumentality of the United States government. It does not obligate appropriated funds or nonappropriated funds of the government. Deadline for response is one month prior to the desired event and two months prior to air shows. This package, including benefits and rates, are subject to change at any time without notice.